

State Use 10/07/2020

Vendor	New/Amend	Renew Option	Type of Service	PETC	Agency	Address	City	Begin Term	End Term	Annual Contract Value	Total Contract Value	Approval Y/N/A
EPIC	New	No	One night/week janitorial services	1	DOIT	211 B SW Adams St	Peoria	01/01/2021	12/31/2022		\$9,412.00	
The Chicago Lighthouse	New	Yes	Appointment Request Call Center	10	SOS		Chicago	10/16/2020	10/15/2021	\$1,200,000.00	\$1,200,000.00	
<b>Totals</b>				<b>11</b>						<b>\$1,200,000.00</b>	<b>\$1,209,412.00</b>	

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies. On **October 7, 2020**, the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid.

Members Signature \_\_\_\_\_

Date: 10/07/2020