

State Use 07/29/2020

Vendor	New/Amend	Renew Option	Type of Service	PETC	Agency	Address	City	Begin Term	End Term	Annual Contract Value	Total Contract Value	Approval Y/N/A
Arc of the Quad Cities Area	New	1 - 36 months	Investigator kits, assembly, and shipping	5	DCFS	Statewide		09/01/2020	08/31/2023		\$450,000.00	
Clay County Rehabilitation Center, Inc. dba Flora	New	No	Electronic Recycling	15	Statewide except for Northern			10/01/2020	09/30/2022	\$51,000.00	\$102,000.00	
ComWell formerly known as Human Service Center	New	No	Bakery mixes	15	All Gov't Units			08/01/2020	07/31/2021	\$2,068,657.75	\$2,068,657.75	
Elm City Rehabilitation Center dba Elm City Center	New	No	Personal care products	9	All Gov't Units			08/01/2020	07/31/2021	\$174,200.00	\$174,200.00	
New Star, Inc. dba SouthSTAR Services	New	No	Electronic Recycling - Northern only	10	Gov't Units - Northern			10/01/2020	09/30/2022	\$51,000.00	\$102,000.00	
Shelby County Community Services, Inc.	New	No	Trash can hamper liners	12	All Gov't Units			09/12/2020	09/11/2021	\$1,011,451.38	\$1,011,451.38	
Shelby County Community Services, Inc.	New	No	Paper, foam, and plastic disposable items	22	All Gov't Units			09/01/2020	08/31/2021	\$4,579,167.86	\$4,579,167.86	
Transitions, NFP dba The Printer's Mark/Transitions	New	No	Business cards	3	All Gov't Units			08/01/2020	07/31/2021	\$24,825.00	\$24,825.00	
Totals				91						\$7,960,301.99	\$8,512,301.99	

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies.

On July 29, 2020, the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid.

Members Signature _____

Date: 07/29/2020