SU FY14 Vote #16 December 4, 2013

Signature of Member

		Renewa	Renewal			Individuals				Begin		Annual Contract	Total Contract	Request letter
Vendor	Region	I/New	Options	PBC	Type of Service	Employed	Agency	Address	City		End Term	Value	Value	reviewed
ARC Industries	N	N*	N	13-79929	Corr Boxes	6	CMS	610 37th Ave	Rock Island	upon execution	10/31/17	\$112,691.00	\$225,382.00	
AINC IIIdustries	14	IN	IN	13-13323	COIT DOXES	0	CIVIO	010 37 til Ave	NOCK ISIAIIU	upon	10/31/17	\$112,031.00	φ 22 3,302.00	
ARC Industries	N	N*	N	14-81016	Corr Boxes	6	CMS	610 37th Ave	Rock Island	execution	10/31/17	\$33,515.75	\$67,031.50	
TRI Industries	N	N*	N	13-79929	Corr Boxes	10	CMS	4423 N Ravensy	Chicago	upon execution	10/31/17	\$442,467.00	\$884,934.00	
TRI Industries	N	N*	N	14-81016	Corr Boxes	10	CMS	4423 N Ravensy		upon execution			\$1,009,036.00	
N* is a brand new con	tract				Total	32					Total	\$1,093,191.75	\$2,186,383.50	

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies.

On December 4, 2013 the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts
presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were
to be competitively bid. FAX to Corrie Smith at 217-782-5187

Date