

SU FY14 Vote #15 November 21, 2013

Vendor	Region	Renewa I/New	Renewal Options	PBC	Type of Service	Individuals Employed	Agency	Address	City	Begin Term	End Term	Annual Contract Value	Total Contract Value	Request letter reviewed
Bridgeway, Inc	N	N	No	13-79706	Imaging	40	THA	2323 Windish D	Galesburg	01/01/14	12/31/16	\$3,000,000.00	\$9,000,000.00	
SCCS	S	R	No	14-82329	Food Grade Film	5	CMS/ICI	1810 W.S. 3rd	Shelbyville	02/10/14	02/09/16	\$30,000.00	\$60,000.00	
Sertoma Centre	N*	N	No	14-82550	Janitorial	2	DHS	700 S State	Elgin	upon execution	06/30/14	\$44,088.00	\$44,088.00	
N* is a brand new contract					Total	47					Total	\$3,074,088.00	\$9,104,088.00	

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies.

On November 21, 2013 the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid. **FAX to Corrie Smith at 217-782-5187**

Signature of Member

Date