

State Use Contracts - FY13 Vote #8, February 26, 2013

Vendor	Region	Renewa I/New	Renewal Options	PBC	Type of Service	Individuals Employed	Agency	Address	City	Begin Term	End Term	Contract Value	% Change in Producer Price Index	Proposed Price % Increase/D ecrease
Bridgeway	N	R	Yes	13-75526	Mail Opening	15	DOR	2323 Windish Dr	Galesburg	07/01/13	06/30/14	\$400,000.00		
Bridgeway	N	N	No	13-75691	Med Transc	2	DHS	2323 Windish Dr	Galesburg	07/01/13	06/30/14	\$30,000.00		
Challenge	S	N	No	N/A	Mail Room	5	SIUE	On Campus	Edwardsville	07/01/13	06/30/14	\$85,000.00	N/A	
Human Service Ctr	S	N	No	13-75014	Bakery Mixes	70	CMS	10257 Rte 3	Red Bud	upon execution	06/30/13	\$765,593.66	0%	
JVS	N	N	R	13-74991	Janitorial	8	DHS	1151 S Wood Sr	Chicago	07/01/13	06/30/14	\$125,218.00		
Macon Resources	S	N*	No	13-76279	Janitorial	3	CMS/DHS	Wood St.	Decatur	03/13/13	02/28/18	\$210,000.00	N/A	
Opportunity	N	N*	No	N/A	Shredding	3	ICJIA	3660 Commercial Ave	Northbrook	upon execution	02/25/14	\$300.00		
TCRC	N	R	Yes	13-74781	Fulfillment	140	DCEO	21310 St Rt 9	Tremont	07/01/13	06/30/14	\$422,000.00		
Thresholds	N	N	R	13-74867	Janitorial	7	DHS	1950 W Roosevelt Rd	Chicago	07/01/13	06/30/14	\$185,139.00		
TRI Ind	N	N	No	13-75375	Toner Cartridges	17	CMS	4423 N Ravenswood	Chicago	03/15/13	03/14/19	\$5,998,351.50		
Village of Progress	N	N	No	13-76265	Janitorial	3	CMS	819 Depot	Dixon	upon execution	06/30/14	\$25,900.00		
N* is a brand new contract					Total	273					Total	\$8,247,502.16		

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies.

On February 26, 2013 the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid. **FAX to Corrie Smith at 217-558-1759**

Signature of Member

Date

