

State Use Contracts - FY13 Vote #7, January 15, 2013

Vendor	Region	Renewa I/New	Renewal Options	PBC	Type of Service	Individuals Employed	Agency	Address	City	Begin Term	End Term	Contract Value	% Change in Producer Price Index	Proposed Price % Increase/D ecrease
Bridgeway	N	R	Y	13-75030	Transcription	2	DHS	900 S Deer Rd	Macomb	07/01/13	06/30/14	\$28,600.00		
Chicago Lighthouse	N	N*	N	11-62950	Foam Soap	2	CMS	1850 W Roosevelt	Chicago	02/15/13	02/14/15	\$80,500.00		
DSC	N	N*	N	11-57358	Green Soap	10	CMS	1304 W Bradley	Champaign	02/15/13	02/14/15	\$86,163.10		
Illinois Growth	N	N*	N	N/A	Janitorial	9	Uofl	College of Medicine	Rockford	02/01/13	12/30/14	\$100,275.00		
JVS	N	R	Y	13-75065	Janitorial	8	DHS	Madden Mental Health	Hines	07/01/13	06/30/14	\$135,000.00		
Opportunity Secure	N	N	N	13-75473	Shredding	15	HFS	Multi Locations	Northbrook	07/01/13	06/30/16	\$98,400.00		
Shelby County Community Services	S	N*	Y	13-74948	Paper, Foam and plastic supplies	22	CMS	all agencies	Shelbyville	02/15/13	02/14/15	\$2,539,370.03		
The Workshop	N	R	Y	13-75062	Laundry	14	DHS	706 West St	Galena	07/01/13	06/30/14	\$90,000.00		
N* is a brand new contract					Total	82					Total	\$3,158,308.13		

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies.

On January 15, 2013 the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid. **FAX to Corrie Smith at 217-558-1759**

Signature of Member

Date