	State Use Contracts -	FY13 Vote #6	October 31.	, 2012
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		Panawa	Renewal			Individuals				Pogin			% Change in Producer	Proposed Price % Increase/D
Vendor	Region		Options	PBC	Type of Service	Employed	Agency	Address	City	Begin Term	End Term			ecrease
Bridgeway Training	rtogion	.,	- Pilolio		. , , , , , , , , , , , , , , , , , , ,		Agonoy	7 ta ai 000	O.t.y	10			T TIGO III GOX	100.000
Services	N	N*	N	13-74350	Janitorial	3	CMS/HFS	256 Soangetaha Rd	Galesburg	01/01/13	12/31/14	\$14,400.00		
Chicago Lighthouse	N	N*	N	13-73798	Call Center	12	FPR	1850 W Roosevelt Rd		03/01/13	02/28/16	\$2,025,000.00		
Illinois Growth										İ		. , ,		
Enterprises	N	N*	N	13-74351	Janitorial	3	CMS	760 Peace Road	DeKalb	11/01/12	12/31/14	\$46,800.00		
Logan Mason Rehab												·		
Center	N	N*	N	13-74349	Janitorial	4	CMS/DCFS	405 N Limit	Lincoln	12/01/12	06/30/17	\$75,000.00		
					Microfilming					upon				
START	S	N*	N	N/A	and Shredding	10	DHS/Singer	20 N. 13th St.	Murphysboro	execution	06/30/13	\$220,000.00		
UCP	S	N*	Υ	13-74203	Janitorial	4	CMS/EMA	1301 Knotts St.	Springfield	01/01/13	12/31/17	\$103,500.00		
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														+
														+
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N* is a brand new contr	roct				Total	36					Total	\$2,484,700.00		+
IN 15 a DIAHU HEW CONU	aul				IUlai	30				1	TULAI	φ2,404,100.00		+

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies.

On October 31, 2012 the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid. **FAX to Corrie Smith at 217-558-1759** 

Signature of Member	Date	