State Use Contracts - FY13 Vote #4 Aug 29, 2012

| Vendor | Region | Renewal/New | Renewal Options | PBC | Type of Service | Individuals Employed | Agency | Address | City | Begin Term | End Term | Contract Value | % Change in Producer Price Index | Proposed Price % Increase/Decrease |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| ARC Ind | N | N* | No | 12-71280 | Corrugated box | 4 | CMS | 610 37th Ave | Rock Island | 10/01/12 | 09/30/16 | $356,640.00 | | |
| Clay County | S | R | No | 11-64464 | Recycle | 20 | CMS | 530 W. 4th St. | Flora | 09/01/12 | 08/31/13 | $0.00 | N/A | N/A |
| Human Service Ctr | S | N | No | 12-71083 | Bakery Mixes | 70 | CMS | 10257 Rte 3 | Red Bud | upon execution | 12/31/12 | $766,027.56 | 0% | 0% |
| Kreider Services | N | N | No | 13-73013 | Recycle | 100 | CMS | 500 Anchor Rd | Dixon | 09/30/12 | 09/29/13 | $0.00 | 0% | |
| Malcolm Eaton | N | N | Yes | 12-70667 | Toilet Tissue | 12 | CMS | 570 W Lamm Rd | Freeport | upon execution | 08/14/13 | $1,431,653.50 | 0% | |
| Sertoma Center | N | N* | No | N/A | Janitorial | 2 | SOS | 931 W 75th | Naperville | upon execution | 06/30/13 | $30,384.00 | | |
| Shelby County CS | S | N | Yes | 12-70639 | Can Liners | 20 | CMS | 1810 W. So. 3rd St | Shelbyville | upon execution | 08/14/14 | $2,900,367.50 | 14.50% | 13.89% |
| Transitions of W IL | N | N | No | 13-73321 | Janitorial | 30 | CMS/DHS/ISP | 300 Main St | Quincy | 10/01/12 | 06/30/17 | $231,887.40 | | |
| N* is a brand new contract | | | | | Total | **258** | | | | | Total | **$5,716,959.96** | | |

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies.

On August 29, 2012 the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid. **FAX to Corrie Smith at 217-558-1759**

Signature of Member

Date