State Use Contracts - FY13 Vote #2, May 9, 2012

Vendor	Region	Renewal/N ew	Renewal Options	PBC	Type of Service	Individuals Employed	Agency	Address	City	Begin Term	End Term		Producer	Proposed Price % Increase/De crease
Ada S McKinley	N	R	No	12-67720	Housekeeping	8	DHS	114 N Orchard Dr	Park Forest	07/01/12	06/30/13	\$397,925.00		
Bridgeway	N	R	No	12-70273	Data Entry	2	DNR	3434 Windish Dr	Galesburg	07/01/12	06/30/13	\$80,000.00		
Bridgeway	N	N	No	12-67554	Transcription	1	DHS	3434 Windish Dr	Galesburg	07/01/12	06/30/15	\$45,000.00		
DSC	N	N	No	NA	Recycle	5	Uofl	1817 S Neil	Champaign	07/01/12	06/30/13	\$151,200.00		
Illinois Growth	N	N	No	12-68573	Grounds	1	DHS	4402 N Main	Rockford	07/01/12	06/30/13	\$88,400.00		
Illinois Growth	N	N	No	12-68571	Housekeeping	10	DHS	4402 N Main	Rockford	07/01/12	06/30/13	\$467,950.00		
JVS	N	R	No	12-67987	Janitorial	8	DHS	1151 S Wood St	Chicago	07/01/12	06/30/13	\$125,218.00		1
LOL	S	N	No	N/A	Janitorial	4	TRS	2815 W. Washington	Springfield	07/01/12	06/30/13	\$65,000.00		
LOL	S	N	No	N/A	Janitorial	4	SERS	2101 S. Veterans Pkw	Springfield	07/01/12	06/30/13	\$69,900.00		
Macon	S	New	Yes	N/A	License Plates	250	SOS	2121 Hubbard Ave.	Decatur	07/01/12	06/30/15	\$15,000,000.00		
SCCS	S	R	No	11-62057	Paper Plates	12	CMS	On site	Shelbyville	07/01/12	06/30/13	\$51,515.90		1.84%
Sertoma	N	N*	No	12-70376	Janitorial	2	DHS	4105 W Chicago Ave	Chicago	07/01/12	06/30/17	\$227,700.00		
SPARC	S	N	No	N/A	Janitorial	5	SOS	222 S College	Springfield	07/01/12	06/30/13	\$55,990.00		
Transitions	N	N*	No	12-77107	Laundry	25	DHS	4409 Maine	Quincy	07/01/12	06/30/15	\$167,400.00		
Transitions	N	N*	No	12-70772	Janitorial	30	DHS	1022 E Jackson	Macomb	07/01/12	06/30/17	\$69,300.00		
Transitions NFP	N	R	No	12-71283	Printing	30	CMS	P.O. Box 4238	Rock Island	07/07/12	06/06/13	\$15,000.00		
UCP	s	N*	No	N/A	Document Destruction	16	PRB	On site	Springfield	upon execution	06/30/12	\$10,000.00		
N* is a brand new co	ntract				Total	413					Total	\$17,087,498.90		

Fair Market Price -- The Illinois Procurement Code requires that qualified sheltered workshops offer a fair market price to state agencies in order to meet specific needs for supplies and services. As not-for-profit organizations, pricing offers developed by workshops are designed to cover costs. In turn, state agencies ensure prices offered by sheltered workshops (often through negotiation) are acceptable (from a budgetary perspective) and are comparable to those paid historically or those paid for similar contracts. When considering contract proposals, the State Use Committee not only takes into account the development process of the pricing offer, but also considers the intent of the State Use program -- to promote employment opportunities for persons with disabilities. Further, under a total cost of ownership model, the Committee considers the fact that if these individuals were not given this opportunity, they would be forced to be supported by other social service programs, thus costing the State additional monies.

On May 9, 2012 the State Use Committee met and reviewed the above contract proposals. As a member of the Committee, I have reviewed these proposals and have determined, based on the facts presented, both above and in discussion with the other Committee members and with the State Use staff, that the prices offered are reasonable and would not be substantially more if this procurement were to be competitively bid. **FAX to Corrie Smith at 217-558-1759** 

Signature of Member	Date